

## 2010 Year End Report

Finances were one of the most important issues facing Project Health this past year. While still using the last of the Richard M. Fairbanks Foundation Grant and the Nina Mason Pulliam Charitable Trust for the Diabetes Program, it became apparent that Project Health was running out of funding fact. Expenses were cut to the bone. One position was filled with a part-time Butler bilingual student and interpreters were cut in all but extreme cases. Our case manager also asked to cut her hours back because of retirement. Monthly expenses went from \$20,000 to \$10,000.

### Grants

While dozens of grant applications or proposals were written, few have generated income.

• Marion County Health Dept.	\$50,000
• Clarian Health	\$25,000
• St. Vincent Health	\$30,000
• MdWise	\$10,000
• Medical Protective Insurance	\$5,000
• Physician Donor Campaign	\$16,000
• On-line Auction	\$3,000
• Member Fees expected	\$5,000
• Central Indiana Comm Found	\$40,000
<b>Total</b>	<b>\$184,000</b>

Centene (declined) \$25,000

Continuing to hold the line on expenses provides Project Health with one year's funding.

### Fundraising

Two of our current funders met with Ms. Beverly Hurt, EVP and Carrie Logsdon, Project Health Director to suggest that Project Health find other sources of funds than grants. A physician Donor Campaign, an online auction, and membership fees were initiated. Project Health needs events that can bring in \$50-75,000 each. With a new Advisory Board it is hoped that some good suggestions are made and committees formed around each event. The Kitsap County Medical Society in Washington forwarded information on their two big events each year. One is a year round fitness program with the schools that culminates in a 5K race and 1 mile fun run/walk. Another is a Hollywood Nights themed gala where the doctors and some wives dress up as their favorite characters, and they treat the whole thing like the Oscar Awards. Their silent auction is the best I've ever seen. The Advisory Board will be shown the video and highlights at the next board meeting in August.

Also Denny Armington, former CEO of the Rehabilitation Hospital offered to help Project Health with fundraising by opening doors for us. Several meetings were held but nothing has materialized yet.

### Program information

Project Health doctors and hospitals have donated more than \$17-million in services as of the end of 2010. The frivolous emergency room use still remains at less than 1%. In fact only one person used the emergency rooms unnecessarily all this year. The average savings per hospital between those who used to frequent the ER's but now don't is over \$800,000 per year.

There was a 4% increase in the number of smokers

76% of the patients work full time or part time. Either their employers don't offer insurance or they make them pay the whole premium and patients say they just can't afford it.

Of the unemployed, most of them have been unemployed for less than a year.

Back in 2007 40% of our patient population had diabetes. Now only 31% do (which is still four times the national average). We think this is because we are getting younger and younger patients who haven't developed diabetes. There are steady but slow increases in the other disease levels. *See the whole statistical report for more in-depth statistics and trends.*

### Doctor Honorees

Project Health staff is reminded every day about the miracles our volunteer doctors and hospitals perform every day. It is what makes us so passionate about our work and fuels our fire. Thank you all so much for making miracles.

Pablo Bedano, MD	Jeff Pierson, MD	David Poer, MD
Thomas Leipzig, MD	David Scheidler, MD	Greg Merrell, MD
Jianan Graybill, MD	Gregory Sutton, MD	Keeter Sechrist, MD
Patrick Park, MD	John Ditslear, MD	

As usual, if you have any questions, concerns or patients who need help, please call Carrie Jackson Logsdon at 317-262-5625 or email to [carrie@imsonline.org](mailto:carrie@imsonline.org).

### Project Health 2004-2010 Cumulative Doctor/Hospital Contributions

PROVIDER	DONATIONS	SUBTOTAL
Community In-patient	\$2,053,011	
Community ER	\$494,685	
Community Out-patient	\$3,577,831	
Indiana Heart Hospital	\$880,640	\$7,006,167
Methodist In-Patient	\$742,832	
Methodist ER	\$337,159	
Methodist Out-Patient	\$1,271,190	
IU Out-patient	\$66,010	

IU In-patient	\$108,921	
Clarian Labs	\$89,742	\$2,615,854
St Vincent In-patient	\$1,387,992	
St. Vincent ER	\$247,114	
St. Vincent Out-Patient	\$1,916,809	
Women's Hospital	\$7,992	
St. Vincent Heart Center	\$21,712	
St. Vincent Stress Center	\$8,486	\$3,590,105
Rehabilitation Hosp.	\$35,554	\$35,554
<b>Total Hospitals</b>	<b>\$13,247,680</b>	<b>\$13,247,680</b>
<b>Volunteer Physicians</b>	<b>\$3,967,210</b>	<b>\$3,967,210</b>
<b>TOTAL DONATED HEALTH CARE</b>	<b>\$17,214,890</b>	<b>\$17,214,890</b>
iSalus EMR Software	\$65,000	\$65,000
<b>TOTAL IN-KIND DONATIONS</b>	<b>\$17,279,890</b>	<b>\$17,279,890</b>

Year to Year Statistics 2004-April 2011

<b>Hospital-Doctor Contrib.</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>Apr-11</b>
Hospitals	\$402,334	\$1,930,921	\$3,670,604	\$6,381,418	\$8,917,708	\$10,460,172	\$12,501,640	\$13,247,680
Doctors	\$423,564	\$1,003,987	\$1,345,799	\$2,103,295	\$2,467,198	\$3,884,958	\$3,967,210	\$3,967,210
Total	\$825,898	\$2,934,908	\$5,016,403	\$8,484,713	\$11,386,914	\$14,345,130	\$16,470,860	\$17,214,890

<b>Annual Increase in Serv.</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Physician & Facility Fees	\$825,898	\$2,109,010	\$2,081,496	\$3,468,310	\$2,902,201	\$2,958,216	\$2,125,730	\$744,030 so far

<b>Doctor-Patient Growth</b>		<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Volunteer Doctors (Cumulative)	223	420	858	895	978	1002	1000	1000
Patients (cumulative)	250	450	825	1164	1463	1613	1763	1805

<b>Decline in ER Use</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
ER Use	77%	2%	<1%	<1%	<1%	<1%	<1%	0% so far

<b>Frivolous ER Cost Savings</b>	2010	2007-2008	2007-2008	2009	2009	2010	2010	2011
	Projected Cost	Actual Costs	Savings	Actual Costs	Savings	Actual Costs	Savings	calculated Dec.
Methodist	<b>\$938,491</b>	<b>\$4,353</b>	<b>\$774,088</b>	\$25,441.00	\$ 833,201.00	<b>\$16,362</b>	<b>\$922,129</b>	
Community	<b>\$938,491</b>	<b>\$85,506</b>	<b>\$692,935</b>	\$95,674.00	\$ 762,968.00	<b>\$19,847</b>	<b>\$918,644</b>	
St. Vincent	<b>\$938,491</b>	<b>\$55,244</b>	<b>\$723,197</b>	\$42,861.00	\$ 815,781.00	<b>\$36,539</b>	<b>\$901,952</b>	

2008 changed to value per visit at average of \$2074 per the American College of ER Physicians

<b>Ethnicity</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Caucasian	36%	36%	<b>37%</b>	<b>38%</b>	37%	37%	37%	37%
African American	31%	27%	<b>23%</b>	<b>23%</b>	21%	21%	21%	20%
Hispanic	15%	36%	<b>39%</b>	<b>38%</b>	41%	42%	42%	43%

<b>Gender</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Female	61%	60%	60%	67%	60%	59%	58%	57%
Male	38%	39%	40%	33%	40%	41%	42%	43%

<b>Education</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Elementary	16%	22%	25%	24%	25%	25%	25%	25%
Some HS	30%	26%	24%	23%	24%	24%	24%	23%
HS Grad	33%	31%	28%	29%	30%	29%	29%	30%
Some College	17%	15%	15%	15%	15%	15%	15%	15%
College Degree	4%	6%	6%	6%	6%	6%	7%	7%

<b>Body Mass Idx</b>		<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Under 25		NA	20%	16%	20%	1%	7%	<1%

26-29	31%	41%	54%	44%	33%	34%	34% overweight
30+		39%	29%	39%	52%	51%	51% morbid obese
40+					13%	14%	14% morbid obese

<b>Smoking History</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Smoke Yes	56%	34%	39%	33%	28%	26%	27%	29% Natl avg. 26%
Smoke No	24%	66%	60%	66%	72%	73%	73%	71%

<b>Employed</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Full Time	47%	40%	57%	48%	54%	32%	51%	51%
Part Time				10%	16%	19%	14%	14%
No	36%	51%	42%	41%	30%	49%	35%	35%

<b>Unemployed</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
3+ years	36%	77%	76%	3%	11%	2%	32%
1-3 years	23%	9%	9%	76%	7%	34%	38%
Less than 1 year	13%	14%	15%	21%	81%	64%	30%

<b>Poverty Level</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>
< 100%	42%	52%	49%	47%	44%	44%	all over 200%
101-150%	17%	24%	28%	30%	30%	29%	all over 200%
151-200%	8%	13%	11%	12%	14%	14%	
201-300%	8%	11%	11%	10%	11%	12%	

<b>Why No Insurance</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Not working	28%	30%	34%	23%	30%	31%	23%	30%
Can't Afford	42%	30%	34%	54%	30%	38%	53%	40%
Co. doesn't offer	28%	37%	31%	22%	39%	30%	24%	30%

<b>Length of time uninsured</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
3+ years	36%	53%	50%	64%	65%	75%	56%
1-3 years	23%	26%	28%	28%	27%	19%	24%
Less than a year	13%	17%	22%	7%	7%	6%	20%

<b>Primary care at intake</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Yes	28%	61%	59%	43%	37%	36%	34%
No	72%	38%	40%	56%	62%	64%	66%

<b>Transportation</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Own car	50%	74%	68%	66%	56%	67%	68%
Relative/friend drives	22%	25%	29%	29%	38%	29%	29%
Bus	4%	0%	3%	3%	4%	3%	3%
Taxi	4%	1%	0%	<1%	1%	1%	0

<b>Language Spoken</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
English	76%	63%	63%	61%	60%	64%	64%

Spanish	22%	36%	35%	38%	39%	36%	36%
Other	3%	1%	<1%	<1%	<1%	<1	<1%

<b>Who Interprets for you</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Family	3%	6%	1%	8%	7%	7%	7%
Friend	5%	4%	1%	4%	4%	4%	4%
Need interpreter	20%	89%	97%	87%	87%	89%	89%

<b>How often Sick Pre-PH</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Once	12%	35%	37%	37%	33%	33%	33%	34%
Twice	13%	35%	37%	37%	36%	37%	37%	37%
3 times	10%	15%	13%	14%	12%	12%	13%	13%
4+ times	6%	12%	10%	10%	6%	17%	17%	17%

<b>Why didn't see doctor?</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
No money	61%	95%	99%	93%	95%	93%	93%
No ride	1%	1%	1%	2%	1%	1%	1%
No timely appt.	1%	1%	0%	2%	3%	3%	3%
No time off work	0%	0%	0%	<1%	<1%	2%	3%

<b>Disease History</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Asthma	14%	13%	12%	13%	12%	9%	10%	10%
Cancer	17%	3%	3%	3%	3%	3%	3%	3%
Diabetes	22%	28%	41%	40%	32%	29%	33%	24%
Depression	35%	41%	26%	19%	21%	20%	17%	16%
Heart Disease	21%	6%	5%	5%	7%	6%	6%	5%
Hypertension	16%	17%	16%	18%	23%	21%	19%	19%

<b>Prescription Access</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Doctor samples	18%	13%	20%	23%	25%	26%	26%
Self-pay	50%	65%	83%	73%	74%	53%	73%
Pharm Assist Prgm	12%	7%	11%	8%	8%	7%	7%
Family-friend pays	6%	5%	6%	6%	6%	6%	6%
Don't fill	14%	10%	8%	7%	7%	7%	7%

<b>Referral Sources</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>
Community Clinic	86%	80%	86%	86%	88%	89%	66%	90%
Volunteer Physician	9%	19%	11%	11%	10%	9%	33%	9%
ER doctor	3%	1%	1%	1%	1%	1%	<1%	<1%
ER social worker	2%	0%	1%	1%	<1%	<1%	<1%	<1%

<b>Age Ranges</b>	<b>18-20 yrs</b>	<b>21-30 yrs</b>	<b>31-40 yrs</b>	<b>41-50 yrs</b>	<b>51-60 yrs</b>	<b>61-65 yrs</b>
2009	<1%	13%	22%	27%	26%	8%
2010	3%	16%	23%	27%	23%	8%
2011	3%	16%	23%	27%	23%	8%

